





# Vision Banco S.A.E.C.A.

#### Perfil

Vision Banco S.A.E.C.A. (Vision) is an open capital commercial bankfocusing in retail banking with a leadership in micro enterprises. Vision is a medium-sized entity, with a consolidated franchise as a provider of financial services to the middle and low income segments. At May'22 it is the 10th bank by volume of financing and 9th by deposits, with a market share of 4.2% and 4.9%, respectively, and 3rd in assistance to the retail trade sector (15.1% market share).

## **Key Drivers**

Low-cost, well diversified funding structure. The main funding source comes from deposits (79.9% of total assets as of June 22) mainly originated in the non-financial private sector (71,6%). Deposits are largely denominated in domestic currency (81.2%), with a high share of sight deposits (60.3%), which provide Vision with a low cost of funding and a low concentration by creditor owing to its large customer base (4.2% of total deposits are held by the first 10 customers). Additionally, Vision holds a large availability of credit lines from both domestic and foreign institutional organisms as well as domestic banks, and wide access to capital markets providing ample coverage of its funding requirements.

Adjusted Capitalization levels for the business model Historically, Vision has maintained a reasonable capital position based on its good access to the capital market and consistent generation of results, although it is highlighted that it is adjusted with respect to its rating segment (tangible capital/tangible assets: 7.5% as of June 22). To this purpose, Vision is under a capitalization program to increase Tier I Capital and to reduce subordinated debt. FIX foresees Vision to keep its capitalization levels within reasonable range according with its capital efficiency assessment.

Reasonable performance. Vision's profitability is supported by its sustained and good intermediation margin, derived from its business model focused on retail banking (ample margins, high atomization and higher cost of provisions) and the large share of SME banking (and currently in the medium-sized business segment), as well as its capacity to generate revenues from its large customer base. As of June 2022, the profitability ratios were reasonable (ROE: 7.0% and ROA: 0,7%). FIX foresees that the performance of the Financial Entities will continue to be pressured by the effects of the drought that occurred in Paraguay and the economic consequences of the conflict between Russia and Ukraine, for which they will face the challenge of maintaining an adequate result, with a low economic cost of their portfolio.

Adequate assets quality according to its business model. As of May'22 past due loans reached 7.5% of gross loans (against 3.0% for the banking system average and 2.8% for private banks) although consistent with the segment to which their costumers belong. Meanwhile, Vision shows a high portfolio included in the exceptional COVID measures (38.9% as of May 22 vs. 8,9% for the system average), because it included in this category all the loans benefited from installment deferral.

Reasonable liquidity risk favoured by the high granularity of its deposits. Vision liquidity risk management is sound, having adequate liquidity coverage limits to cover a potential drop in deposits. As of May 22, liquid assets coverage ratio reached 28.4% of deposits, considered reasonable and partially mitigated by the high granularity of deposits

#### **Credit Update**

#### **Ratings**

Long Term A+py
Trend Stable

#### **Financial Summary**

Vision Banco S.A.	E.C.A.	
Millions Gs	06/30/2022	06/30/2021
Assets (USD)*	1.105	1.210
Assets (Gs)	7.566.145	8.173.040
Net Equity (Gs)	798.488	689.825
Net Income (Gs)	27.498	33.746
ROAA (%)	0,7	0,8
ROAE (%)	7,0	10,1
Equity/Assets (%)	10,6	8,4

<sup>\*</sup> Central Bank Exchange Rate.(USD/Gs. 06/30/2022): 6.847.8 and 06/30/2021: 6.754.

#### **Applicable Criteria**

Rating Methodology for Financial Entities, registered with the CNV Paraguay, March 2020

#### **Related Research**

Paraguay's Financial System, FIX SCR S.A., September 30, 2021

#### **Analysts**

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# **Rating Sensitivities**

**Business scale and improvement in efficiency.** A significant and sustained growth in its business scale, jointly with the cost reduction being carried on by Vision through digital transactional banking services and the availability of alternative channels to cut down the branch network might trigger an upgrade in IDR.

Business performance deterioration impacting on solvency ratios as well as limitations to fund business' growth. A strong and sustained deterioration impacting negatively on solvency ratios as well as limitations on funding to push up growth in business operations might trigger a downgrade of the credit rating.





	Jun, 30th 2022		Dec, 31st 2021		Jun, 30th 2021		Dec, 31st 2020		Dec, 31st 2019	
	6 months	As % of	Annual	As % of	6 months	As % of	Annual	As % of	Annual	As % o
	Gs mill	Earnings	Gs mill	Earnings	Gs mil	Earnings	Gs mill	Earnings	Gs mill	Earnings
	Original	Assets								
1. Interest Income on Loans	361.315,6	12,61	805.454,5	12,92	404.548,8	13,47	806.187,7	12,75	812.210,2	13,60
2. Other Interest Income	n.a.	-								
3. Dividend Income	n.a.	-								
4. Gross Interest and Dividend Income	361.315,6	12,61	805.454,5	12,92	404.548,8	13,47	806.187,7	12,75	812.210,2	13,60
5. Interest Expense on Customer Deposits	107.235,7	3,74	265.092,1	4,25	140.200,6	4,67	312.891,9	4,95	304.446,2	5,10
6. Other Interest Expense	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.	
7. Total Interest Expense	107.235,7	3,74	265.092,1	4,25	140.200,6	4,67	312.891,9	4,95	304.446,2	5,10
B. Net interest Income	254.079,9	8,87	540.362,4	8,67	264.348,2	8,80	493.295,7	7,80	507.764,0	8,50
9. Net Gains (losses) on Trading and Derivatives	n.a.	-								
10. Net Gains (losses) on Other Securities	21.155,9	0,74	41.940,5	0,67	21.216,1	0,71	35.702,8	0,56	36.805,6	0,62
11. Net Gains on Assets at FV through Income Statement	n.a.	-								
12. Net Insurance Income	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.	
13. Net Fees and Commissions	67.818,7	2,37	152.244,0	2,44	75.277,3	2,51	156.952,2	2,48	189.928,9	3,18
14. Other Operating Income	49.674,5	1,73	101.230,0	1,62	37.153,8	1,24	84.361,7	1,33	94.854,7	1,59
15. Total Non-Interest Operating Income	138.649,1	4,84	295.414,5	4,74	133.647,2	4,45	277.016,6	4,38	321.589,2	5,38
16. Personnel Expenses	101.505,4	3,54	208.799,8	3,35	104.109,9	3,47	206.446,9	3,27	235.213,9	3,94
17. Other Operating Expenses	121.817,4	4,25	265.328,8	4,26	124.480,0	4,14	228.754,8	3,62	224.478,0	3,76
18. Total Non-Interest Expenses	223.322,8	7,80	474.128,6	7,61	228.589,9	7,61	435.201,7	6,88	459.691,9	7,70
19. –EquOperating	n.a.	-								
20. Pre-Impairment Operating Profit	169.406,2	5,91	361.648,3	5,80	169.405,4	5,64	335.110,6	5,30	369.661,2	6,19
21. Loan Impairment Charge	131.440,7	4,59	276.575,6	4,44	125.402,1	4,17	294.990,8	4,67	329.399,4	5,52
22. Securities and Other Credit Impairment Charges	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.	
23. Operating Profit	37.965,5	1,33	85.072,7	1,37	44.003,3	1,46	40.119,8	0,63	40.261,8	0,67
24. Equity-accounted Profit/Loss – Non-Operating	n.a.	-								
25. Non-Recurring Income	n.a.	-	1.403,6	0,02	833,7	0,03	533,8	0,01	2.434,6	0,04
26. Non-Recurring Expenses	1.771,7	0,06	2.801,9	0,04	1.272,1	0,04	2.767,7	0,04	1.581,8	0,03
27. Changes inf Fair Value of Own Debt	n.a.	-								
28. Other Non-Operating Income and Expenses	-2.183,4	-0,08	-1.645,4	-0,03	-3.389,7	-0,11	-12,7	0,00	-809,8	-0,01
29. Pre-Tax Profit	34.010,4	1,19	82.028,9	1,32	40.175,2	1,34	37.873,3	0,60	40.304,9	0,67
30. Tas Expense	6.512,8	0,23	11.669,4	0,19	6.429,3	0,21	6.629,2	0,10	9.083,3	0,15
31. Profit/Loss from Discontinued Operations	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.	
32. Net Income	27.497,6	0,96	70.359,6	1,13	33.746,0	1,12	31.244,1	0,49	31.221,6	0,52
33. Changes in Value of AFS Investments	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.	
34. Revaluation of Fixed Assets	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.	
35. Currency Translation Differences	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.	
36. Remaining OCI Gains (losses)	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.	
37. FIX SCR Comprehensive Income	27.497,6	0,96	70.359,6	1,13	33.746,0	1,12	31.244,1	0,49	31.221,6	0,52
38. Memo: Profit Allocation to Non-Controlling Interest	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.	
39. Memo: Net Income after Allocationto Non-	27.497,6	0,96	70.359,6	1,13	33.746,0	1,12	31.244,1	0,49	31.221,6	0,52
controlling Interest										
40. Memo: Common Dividends Relating to the Period	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.	
	n.a.	_	n.a.	_	n.a.	_	n.a.	_	n.a.	



	June, 30 <sup>th</sup> 2022		Dec, 31st 2	, 31 <sup>st</sup> 2021 June, 30 <sup>th</sup> 2021			Dec, 31st 2020		Dec, 31st 2019		
	6 months As		Annual	As	Annual	As Annual		As	Annual		
	Gs mill	% of	Gs mill	% of	Gs mill	% of	Gs mill	% of	Gs mill	%	
ssets	Original	Assets	Original	Assets	Original	Assets	Original	Assets	Original	Asse	
ı. Loans											
1. Residential Mortgage Loans	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
2. Other Mortgage Loans	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
3. Other Consumer/Retail Loans	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
4. Corporate & Commercial Loans 5. Other Loans	n.a. 5.319.954,9	70,31	n.a. 5.847.434,1	71,08	n.a. 5.536.935,3	67,75	n.a. 5.771.156,4	71,52	n.a. 5.483.605,6	73,	
6. Less: Reserves for Impaired Loans /NPLs	417.429,7	5,52	444.999,3	5,41	359.630,3	4,40	229.996,3	2,85	204.137,9	2,	
7. Net Loans	4.902.525,2	64,80	5.402.434,9	65,67	5.177.304,9	63,35	5.541.160,1	68,67	5.279.467,7	70,	
8. Gross Loans	5.319.954,9	70,31	5.847.434,1	71,08	5.536.935,3	67,75	5.771.156,4	71,52	5.483.605,6	73,	
9. Memo: Impaired Loans included Above	392.913,8	5,19	253.425,2	3,08	277.108,7	3,39	196.401,8	2,43	195.893,6	2	
10. Memo: Loans at Fair Value 6. Other Earning Assets	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
1. Loans and Advances to Banks	64.171,6	0,85	42.594,2	0,52	97.335,4	1,19	36.282,7	0,45	102.044,5	1	
2. Reverse Repos and Cash Collateral	n.a.		n.a.	-	n.a.		n.a.	-	n.a.		
3. Trading Securities at Fair Value through Income	618.476,4	8,17	731.654,6	8,89	694.631,8	8,50	696.073,3	8,63	541.303,7	7	
4. Derivatives (*)	13.833,4	0,18	n.a.	-	n.a.	-	n.a.	-	n.a.		
4. Available for Sale Securities	n.a.	4.70	n.a.	- 0.77	n.a.	- 0.47	n.a.	- 0.50	n.a.		
Cost plus yield booked securitiesT     Held to Maturity Securities	130.300,6	1,72	55.360,6	0,67	38.297,8	0,47	47.769,4	0,59	49.224,3	C	
Held to Maturity Securities     Other Securities	n.a. n.a.	-	n.a. n.a.	-	n.a. n.a.	-	n.a. n.a.	-	n.a. n.a.		
8. Total Securities	762.610,3	10,08	787.015,1	9,57	732.929,6	8,97	743.842,7	9,22	590.528,0	-	
9. Memo: Government Securities Included Above	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
10. Memo: Total Securities Pledged	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
11. Investments in Property	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
12. Insurance Assets 13. Other Earning Assets	n.a. n.a.	-	n.a. n.a.	-	n.a. n.a.	-	n.a. n.a.	-	n.a. n.a.		
13. Total Earning Assets	5.729.307,1	75,72	6.232.044,3	75,76	6.007.569,9	73,50	6.321.285,5	78,33	5.972.040,2	8	
Non-Earning Assets		,		,		,		,			
1. Cash and Due from Banks	1.200.479,9	15,87	1.417.518,1	17,23	1.635.757,2	20,01	1.325.598,8	16,43	1.097.430,0	1	
2. Memo: Mandatory Reserves included Above	n.a.	-	665.362,0	8,09	559.120,1	6,84	311.037,5	3,85	550.327,7		
3. Foreclosed Real Estate	76.183,3	1,01	61.743,4	0,75	50.836,2	0,62	59.196,7	0,73	48.653,5		
4. Fixed Assets 5. Goodwill	114.423,6 n.a.	1,51	119.587,3 n.a.	1,45	111.637,2 n.a.	1,37	103.428,8 n.a.	1,28	98.243,6 n.a.		
6. Other Intangibles	246.337,7	3,26	221.647,8	2,69	174.776,9	2,14	96.394,1	1,19	45.029,4	(	
7. Current Tax Assets	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
8. Deferred Tax Assets	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
10. Other Assets	n.a.	- 0.74	n.a.	- 0.44	n.a.	- 0.05	n.a.	-	n.a.		
11. Total Assets abilities and Equity	199.413,4	2,64	173.745,2	2,11	192.462,3	2,35	163.789,7	2,03	188.893,5		
Interest-Bearing Liabilities											
1. Customer Deposits - Current	1.404.882,8	18,57	1.587.512,0	19,30	1.476.931,2	18,07	1.442.771,0	17,88	1.197.007,6	1	
2. Customer Deposits - Savings	2.240.167,1	29,61	2.422.445,1	29,45	2.182.489,6	26,70	2.031.910,9	25,18	1.655.741,3	2	
3. Customer Deposits - Term	2.403.783,0	31,77	2.694.689,4	32,76	2.899.646,4	35,48	3.057.366,2	37,89	3.058.490,5	4	
4. Total Customer Deposits 5. Deposits from Banks	<b>6.048.832,9</b> 89.755,8	79,95 1,19	<b>6.704.646,5</b> 7.876,6	81,50 0,10	6.559.067,2 48.948,8	<b>80,25</b> 0,60	6.532.048,2 7.634,3	<b>80,95</b> 0,09	<b>5.911.239,3</b> 6.868,9	7	
6. Repos and Cash Collateral	09.755,6 n.a.	1,17	7.676,6 n.a.	- 0,10	40.740,0 n.a.	0,00	7.034,3 n.a.	0,09	0.000,9 n.a.		
7. Other Deposits and Short-term Borrowings	318.913,7	4,22	397.848,4	4,84	482.821,2	5,91	535.208,9	6,63	484.431,1		
8. Total Deposits, Money Market and Short-term Funding	6.457.502,4	85,35	7.110.371,5	86,43	7.090.837,3	86,76	7.074.891,4	87,67	6.402.539,4	8	
9. Senior Debt Maturing after 1 year	188.259,7	2,49	188.944,2	2,30	214.016,6	2,62	230.802,5	2,86	245.745,7		
10. Subordinated Borrowing	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
11. Other funding 12. Total Long Term Funding	n.a. 188.259,7	2,49	n.a. 188.944,2	2,30	n.a. 214.016,6	2,62	n.a. 230.802,5	2,86	n.a. 245.745,7		
12. Derivatives (*)	13.785,3	0,18	n.a.	-	20.291,5	0,25	n.a.		61.311,3		
14. Trading Liabilities	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
15. Total Funding	6.659.547,4	88,02	7.299.315,7	88,73	7.325.145,4	89,63	7.305.693,9	90,53	6.709.596,3	9	
Non-Interest Bearing Liabilities											
1. Fair Value Portion of Debt	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
Credit Impairment reserves     Reserve for Pensions and Other	n.a. 10.401,3	0,14	n.a. 9.526,9	0,12	n.a. 21.084,6	0,26	n.a. 10.819,2	0,13	n.a. 15.530.9		
4. Current Tax Liabilities	n.a.	-	n.a.	-	n.a.	-	n.a.		n.a.		
5. Deferred Tax Liabilities	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
6. Other Deferred Liabilities	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
8. Insurance Liabilities	n.a.	-	n.a.		n.a.		n.a.	-	n.a.		
9. Other Liabilities	97.708,3	1,29	130.816,4	1,59	136.984,8	1,68	97.781,7	1,21 <b>91,88</b>	105.674,2		
10. Total Liabilities Equity	6.767.656,9	89,45	7.439.659,0	90,44	7.483.214,8	91,56	7.414.294,8	91,88	6.830.801,4	9	
1. Common Equity	798.488,0	10,55	741.845,2	9,02	645.043,0	7,89	655.398,8	8,12	619.488,8		
2. Non-controlling Interest	n.a.	-	n.a.		n.a.	-	n.a.	-,	n.a.		
3. Securities Revaluation Reserve	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
4. Foreign Exchange Revaluation Reserves	n.a.	-	n.a.	-	n.a.	-	n.a.	-	n.a.		
Fixed Assets revaluation and Other Accumulated OCI     Total Equity	n.a. <b>798.488,0</b>	10,55	44.781,9 <b>786.627,1</b>	0,54 <b>9,56</b>	44.781,9 <b>689.824,8</b>	0,55 <b>8,44</b>	n.a. 655.398,8	8,12	n.a. <b>619.488,8</b>		
7. Total Liabilities and Equity	7,566.144,9	10,55	8.226.286,1	100,00	8.173.039,7	100,00	8.069.693,6	100,00	7.450.290.2	10	
8. Memo: FIX SCR Core Capital	552.150,3	7,30	564.979,3	6,87	515.047,9	6,30	559.004,7	6,93	574.459,4	10	



	June 30 <sup>th</sup> 2022	Dec 31st 2021	June 30 <sup>th</sup> 2021	Dec 31st 2020	Dec 31st 201
	6 months	Annual	6 months	Annual	Annual
AInterest Ratios					
L. Interest Income on Loans/Average Gross Loans	12,90	12,22	14,38	14,32	15,34
2. Interest Expense on Customer Deposits/Average Customer Deposits	3,40	4,04	4,34	5,08	5,46
B. Interest Income/Average Earning Assets	12,16	13,13	13,30	13,10	14,07
1. Interest Expense/Average Interest-Bearing Liabilties	3,11	3,64	3,89	4,48	4,73
5. Net Interest Income/Average Earnings Assets	8,55	8,81	8,69	8,02	8,79
6. Net Int. Income Less Loan Impairment Charges/Av. Earning Assets	4,13	4,30	4,57	3,22	3,09
7. Net Interest Income Less Preferred Stock Dividend/Average Earning Assets	8,55	8,81	8,69	8,02	8,79
3. Other Operating Profitability Ratios					
. Non-Interest Income/Gross Revenue	35,30	35,35	33,58	35,96	38,78
2. Non-Interest Expense/Gross Revenue	56,86	56,73	57,44	56,50	55,43
B. Non-Interest Expense/Average Assets	5,71	5,82	5,70	5,62	6,44
1. Pre-Impairment Op. Profit /Average Equity	42,92	50,73	50,80	52,90	62,17
i. Pre-Impairment Op. Profit/Average Total Assets	4,33	4,44	4,23	4,33	5,18
b. Loans and Securities impairment charges/Pre-Impairment Op. Profit	77,59	76,48	74,02	88,03	89,11
7. Operating Profit /Average Equity	9,62	11,93	13,19	6,33	6,77
B. Operating Profit / Average Total Assets	0,97	1,04	1,10	0,52	0,56
P. Taxes/Pre-tax Profit	19,15	14,23	16,00	17,50	22,54
LO. Pre-Impairment Operating Profit/Risk Weighted Assets	7,13	7,30	7,43	7,05	6,71
11. Operating Profit/Risk Weighted Assets	1.60	1.72	1,93	0.84	0.73
C. Other Profitability Ratios	, , , ,	,		.,, .	
L. Net Income/Average Total Equity	6,97	9.87	10,12	4.93	5,25
2. Net Income/Average Total Assets	0.70	0,86	0,84	0.40	0,44
B. FIX SCR Comprehensive Incomer/Average Total Equity	6,97	9,87	10,12	4,93	5,25
1. FIX SCR Comprehensive Incomer/Average Total Assets	0.70	0.86	0.84	0.40	0,44
5. Net Income/Average Total Assets Plus Average Managed Securitized Assets	n.a.	n.a.	n.a.	n.a.	n.a.
5. Net Income/Risk Weighted Assets	1.16	1.42	1.48	0.66	0.57
7. FIX SCR Comprehensive Income/Risk Weighted Assets	1.16	1.42	1,48	0.66	0,57
D. Capitalization	* -	,		.,	.,.
I. FIX SCR Core Capital /Weighted Assets	11,53	11,40	11,20	11,77	10,43
B. Tangible Common Equity/ Tangible Assets	7.54	7.06	6,44	7.01	7.76
I. Tier 1 Regulatory Capital Ratio	15.10	13.50	13.23	12.17	9.85
5. Total Regulatory Capital Ratio (*)	14,31	13,68	14,25	15.39	13.88
b. Basic Equity / Weighted Risks	n.a.	n.a.	n.a.	n.a.	n.a.
7. Equity/Total Assets	10,55	9,56	8,44	8,12	8,31
B. Cash Dividends Paid&Declared/Net Income	n.a.	n.a.	n.a.	n.a.	n.a.
P. Cash Dividend Paid&Declared/FIX SCR Comprehensive Income	n.a.	n.a.	n.a.	n.a.	n.a.
LO. Cash Dividend& Share Repurchase/Net Income	n.a.	n.a.	n.a.	n.a.	n.a.
1. Net Income-Cash Dividend/Total Equity	6,94	8,94	9,87	4,77	5,04
E. Asset Quality Ratios	- /	- /	,	,. ·	-,- :
L. Growths of Total Assets	(8,02)	1,94	1,28	8,31	9,08
2. Growth of Gross Loans	(9,02)	1,32	(4,06)	5,24	7,46
B. Impaired Loans (NPLs) / Gross Loans	7,39	4,33	5,00	3,40	3,57
I. Reserves for Impaired Loans/Gross Loans	7,85	7.61	6,50	3.99	3,72
. Reserves for Impaired Loans/Impaired Loans	106,24	175,59	129,78	117,10	104,21
Impaired Loans Less Reserves for Impaired Loans / Equity	(3,07)	(24,35)	(11,96)	(5,13)	(1,33)
7. Loan Impaired Loans Less Reserves for Impaired Loans / Equity	4,73	4,20	4,49	5,24	6,22
I. Net Charge-Offs/Average Gross Loans	n.a.	n.a.	n.a.	n.a.	n.a.
Impaired Loans + Foreclosed Assets/Gross Loans+Foreclosed Assets	8,27	5,29	5,73	4,51	100.00
F. Funding	0,27	5,47	5,70	1,51	100,00
. Loans/Customer Deposits	87,95	87,21	84,42	88,35	92,77
L. Interbank Assets/Interbank Liabilities	71,50	540,77	198,85	475,26	1.485,60
B. Customer Deposits/total Funding Excl.Derivatives	91,02	91,85	89,79	89,41	88,91



# **Annex I - Opinion**

The credit committe of FIX SCR Rating Agency met on July 12th, 2022 confirmed Vision Banco S.A.E.C.A. IDR at A+py, Stable Trend National Long Term Rating.

Category "A'. Corresponds to those entities having risk management policies, good capacity to pay obligations, but this is likely to slightly deteriorate due to possible changes in the entity, in the industry to which it belongs or in the economy.

Signs "+" o "-" may be added to a national rating for the risk categories between AA and B to denote a higher or lower relative status within the relevant rating category and do not alter the definition of the Category to which they are added.

National scale ratings are not comparable across countries, so they are identified by adding a suffix for the country to which they refer, "py" for National ratings in Paraguay.

Vision S.A.E.C.A. 's IDR is based on its consolidated franchise as a financial services provider to medium and low-income segments with a wide physical network and the implementation of alternative channels ensuring a wide country coverage, its good operational margin, favored by an adequate diversification of its revenue sources, good and low cost funding structure, and prudent liquidity and credit risk management. This rating also considers the incoming challenges Vision faces with regards to efficiency improvement and larger business scope.

The trend of a rating indicates the possible direction in which a rating could move within a one to two year period. Trends reflex financial or other perspectives that have not yet consolidated to the level of triggering a rating change, but could do so if this behavior continues. The trend can be strong, sensitive or stable. A sensitive or strong trend does not imply that a change in rating is inevitable. In the same way, a rating with a stable trend can be changed before the trend changes to strong or sensitive if there are elements that justify it.

The stable trend reflects FIX view that the bank will remain successful to achieve its strategic goals as set for the next years.

FIX analysis of Vision S.A.E.C.A. is based on the financial statements as of 12.31.21 audited by PricewaterhouseCoopers who state the financial statements reasonably present all aspects of Vision Banco S.A.E.C.A. financial standing and the results of operations, cash flows for the year 2021 according to general accounting principles, valuation and risk assessment and regulatory framework as established by Banco Central del Paraguay.

Interim financial statements as of 06.30.2022 supplied by Vision were also part of our analysis.

The supplied information was deemed sufficient and adequate.

This rating was set based on private quantitative and qualitative information provided by the issuer and the following public information:

- Audited financial statements as of 12.31.2021.
- Interim financial statements as of 06.30.2022.
- Statistics of BCP, available in www.bco.gov.py



#### **Annex II**

	Oct.21*	Mar.22	Apr.22	Jul.22
	Annual	Annual	Quarterly	Quarterly
Solvency	A+py	A+py	A+py	A+py
Trend	Stable	Stable	Stable	Stable

According to Res.  $N^{\circ}$  2, Act  $N^{\circ}$  57 of August 17, 2010 of Central Bank of Paraguay the following information states:

- a) Date of Credit Rating: July 12th, 2022
- b) Date of publication: in agreement with procedures depicted in Res. N° 2 mentioned above
- c) Type of Report: Updating Report
- d) Financial Statement as of 06.30.2022
- e) Rating Agency: FIX SCR S.A. Rating Agency (an affiliate of Fitch Ratings)
- f) www.fixscr.com
- g) Sarmiento 663 7<sup>th</sup>.floor, Ciudad Autonoma de Buenos Aires.
- h) (+5411) 5235 8100/Email: info@fixscr.com
- i) Legal Representative: Dr. Alejandro Piera
- j) Ricardo Brugada 196 Brasilia and Luis Morales corner, Asunción, Paraguay.
- k) )+595)21 203 030/ Alejandro.piera@ghp.com.py

Entity		Oomestic Rating
Vision Banco S.A.E.C.A.	Solvency	A+py
	Trend	Stable

Note: The IDR does not constitute an advice nor recommendation to either buy, sale, maintain or invest nor a guarantee of an investment and its issuer.

#### More information on this credit rating in:

- www.visionbanco.com
- www.fixscr.com

#### Rating methodology and rating procedure:

The rating methodology for financial institutions is available at: www.fixscr.com/methodology

The rating procedure can be found in: www.fixscr.com/ratings?filter\_country=126.

#### Nomenclature

Category "A'. Corresponds to those entities having risk management policies, good capacity to pay obligations, but this is likely to slightly deteriorate due to possible changes in the entity, in the industry to which it belongs or in the economy.

Signs "+" o "-" may be added to a national rating for the risk categories between AA and B to denote a higher or lower relative status within the relevant rating category and do not alter the definition of the Category to which they are added.

More information on the detailed meaning of all rating categories can be found at: https://www.fixscr.com/site/definiciones.





### **General Description**

FIX analysis was made on the basis of an analysis of public information willingly supplied by the financial institution specifically

- Ownership, administration and Corporate governance
- Profile.
- Performance
- Risk management.
- Loan portfolio evolution
- Internal and external reports
- Funding and LiquidityCapital adequacy
- Prospects
- Size and diversification.

Fix held meetings with High management and control and Risk units. It must be mentioned that FIX is not responsible for verification of the information veracity.



The ratings included in this report were solicited by the issuer or on his behalf and, therefore, FIX SCR S.A. Agent Risk Rating (affiliate of Fitch Ratings), hereinafter "FIX SCR S.A" or "FIX", received the fees for the provision of its ratings.

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